ANSELM DANNECKER

Washington University in St. Louis, School of Law
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Curriculum Vitae, October 2026

APPOINTMENTS

Washington University in St. Louis, School of Law

2025–present Assistant Professor of Practice (since July 2026)
Director, Negotiation and Dispute Resolution & Leadership Project (since July 2026)
Lecturer (2025–2026)
Affiliated Scholar, Center for the Environment

- Teaches courses on international climate negotiation and diplomacy, business negotiation and cross-cultural dispute resolution; game theory and behavioral sciences from 2027
- Principal investigator, Turn the Tide, a program to develop teaching materials and train diplomats, under a collaborative research agreement with the Negotiation and Conflict Resolution Collaboratory, CPL, Harvard Kennedy School, since 2025

Harvard Kennedy School, Center for Public Leadership

2021–2025 Senior Fellow and Climate Lead, Negotiation and Conflict Resolution Collaboratory
Fellow, 2021–2022

- Launched and led the Collaboratory's climate program; co-founded Turn the Tide (2022), an inter-university project hosted at the Collaboratory that has trained more than 500 climate negotiators, primarily from developing countries, since COP28
- Lead author, with Monica Giannone and others, of the Climate Case and Simulation Series: eleven cases and simulations on climate negotiations (2023–2024), one with Sue Biniaz; two forthcoming

TEACHING

Washington University in St. Louis, School of Law

- International Negotiations and Diplomacy: The Case of Climate Change (LAW 5514); Fall 2025, Fall 2026
- Cross-Cultural Dispute Resolution (LAW 5512); Fall 2025, Spring 2026
- Comparative Business Negotiation (LAW 5503); Spring 2026, offered as Business Negotiation Theory and Practice (LAW 5502); Fall 2026
- Game Theory and Behavioral Sciences (LAW 5520); Spring 2027

Northeastern University, College of Professional Studies

- Negotiation, Mediation, and Facilitation (CMN 6060); Fall 2022, Summer 2023

Teaching fellow, Harvard University

- Economic Analysis of Public Policy (API-102, MPP core), Harvard Kennedy School (Jason Furman and Robert Lawrence); Spring 2020. *Distinction in Student Teaching*
- Principles of Economics (ECON 10A and 10B), Faculty of Arts and Sciences (Jason Furman and David Laibson); Fall 2020, Spring 2021, Spring 2022

Executive education, Harvard Kennedy School

2026	YPO Global Leadership: Navigating Through Complexity and Crisis; session faculty, co-led full day multiparty simulation with Monica Giannone
2024, 2023	YPO Global Leadership: Creating Public Value in Times of Instability, Uncertainty, and Crisis, session faculty, co-led full day multiparty simulation with Monica Giannone
2024	Data-Driven Decision Making (Government Performance Lab), for homelessness response practitioners; session faculty, "Leading Difficult Conversations"
2023	Driving Government Performance: Alternative 911 Emergency Response (Government Performance Lab), for city leaders; session faculty, "Fundamentals of Collaborative Negotiations"
2022, 2023	Wexner Senior Leaders, Program for Israeli public officials, session faculty, co-led sessions on negotiating across boundaries with Monica Giannone

Other programs and workshops

forthcoming	Climate Negotiations, as part of the Climate Leadership Program (Harvard Online; Center for Public Leadership with the Office of the Vice Provost for Advances in Learning); co-faculty, with Monica Giannone
2026	Facilitating Across Differences, leadership intensive built on a hydropower siting negotiation, Center for Public Leadership, Harvard Kennedy School, faculty
2025	Introduction to Negotiation and Dispute Resolution (LAW 5016), four-day summer intensive, WashU Law, faculty
2022–2024	Boiling Point: Leadership, Negotiations, and Climate Change, leadership intensive, Center for Public Leadership, Harvard Kennedy School; co-instructor, with Rand Wentworth and Monica Giannone
recurring	Guest lecturer on international climate negotiations, IGA-455 Climate Leadership: Persuasion, Advocacy and Negotiation (Rand Wentworth), Harvard Kennedy School

Programs through the Collaboratory, Harvard Kennedy School

2024–2026	International Climate Negotiations, two-day module of the Mid-Career MPA summer program (about 250 students a year); faculty, with Monica Giannone
2022–2026	E Pluribus Unum: annual two-day negotiation workshops for legislative fellows from Southern states and workshops for legislative caucuses in Georgia and Mississippi
2022–2024	Executive Program for Civic Leaders: Leadership and Negotiations, three-month virtual program for various leaders of Myanmar's democratic opposition, three cohorts; co-faculty
2025	YPO Dubai: Emergent Society, an advanced workshop in negotiation, leadership and systems in conflict

Climate negotiator and diplomat trainings, through the Collaboratory and Turn the Tide, Harvard Kennedy School

2023–2025	Youth Negotiator Academy (formerly the Climate Youth Negotiator Programme): Mastering Climate Negotiations (2023; faculty co-lead); Negotiation Fundamentals including pre-recorded online sessions (2024, 2025); Advanced Negotiation Strategies (2024, 2025, jointly offered with the Program on Negotiation, Harvard Law School); on-site coaching of delegation members, primarily from developing countries, at COP28 (Dubai), COP29 (Baku) and COP30 (Belém)
2023–2025	Arab Youth Center (UAE): annual negotiation and diplomacy workshops for diplomats from various Arab countries; faculty
2023	International Youth Climate Delegate Program, UAE COP28 Presidency: negotiation training for the program's official youth delegates, mostly from Least Developed Countries and Small Island Developing States (selected from about 10,000 applications), with on-site coaching at COP28; faculty co-lead

2023 Mastering Climate Negotiations, for climate delegates from Latin American countries, with the Program on Negotiation; faculty co-lead

Selection of other trainings and professional activities

Negotiation trainings for the Entrepreneurs' Organization, Berlin (2025, 2026); Tönissteiner Kreis (2025); staff of the UK Mission to the United Nations General Assembly (2024); Negotiation Strategies Institute, a program under sponsorship of Harvard Negotiation Project (2022, 2023), the Paris Peace Forum Scale-Up Program (2022–2024); office of Damian Boeselager, Member of the European Parliament (2021); Scotia Group Fellows Program (2021, designed with Arvid Bell). Full list on request

TEACHING CASES AND SIMULATIONS

Climate Case and Simulation Series, Negotiation and Conflict Resolution Collaboratory, Harvard Kennedy School (turnthetide.hks.harvard.edu). Exercises are used in courses at Harvard Kennedy School (IGA-455 and MLD-220M), at Harvard College, at Brown University, at WashU and various Executive Education Programs

forthcoming "Negotiating the Paris Agreement." Alice Plane, Anselm Dannecker, Aditya Bhayana and Monica Giannone
Multiparty negotiation simulation on adaptation, mitigation, loss and damages, means of implementation, and market mechanisms

forthcoming "Boiling Point."
Multiparty negotiation using En-ROADS to negotiate a policy mix including energy supply policies (carbon price, subsidies, taxes, phaseouts, etc.), energy demand policies (electrification, energy efficiency, etc.), carbon removal policy (afforestation, deforestation, technological carbon removals, etc.), and other greenhouse gas reductions (waste and agricultural policies for methane reduction, etc.)

2024 "Disaster in Tuvalu." No. 11, with Leah Kessler and Monica Giannone
Multiparty negotiation about responding to an acute humanitarian catastrophe in the context of broader multilateral international negotiations on a related topic

2024 "Funding the Future." No. 10, with Monica Giannone
Negotiation about dealing with hostile counterparts in context of negotiating the disbursement and governance of a climate adaptation fund

2024 "Finding the Right Words at COP28." No. 9, with Sue Biniaz
Text-based multiparty negotiation on drafting a decision on economy-wide NDC targets

2024 "Positioning for a Position Paper." No. 8
Two-party negotiation on managing multi-issue negotiations and trading across differences

2024 "Sequencing for Sequestering: Negotiating REDD+." No. 7, with Aneesa Andrabi, Linor Zelig and Monica Giannone
Case on sequencing and coalition building in the context of negotiating a proposal for reducing emissions from deforestation and forest degradation

2024 "What's Up with Coal." No. 6, with Monica Giannone
Exercise on effective communication across differences and different narratives in the context of the coal phase-out discussion at the Glasgow COP

2023 "Partnership against Plastic Pollution." No. 5, with Monica Giannone
Three party negotiation to introduce coalitional complexity in the context of plastics negotiations

2023 "From the Copenhagen Disaster to a New Climate Alliance: The Cartagena Dialogue." No. 4, with Leah Kessler and Monica Giannone
Case discussing the Copenhagen COP and its process governance, contrasted with a

different process design by a nascent alliance, the Cartagena Dialogue (integrated version of No. 2 and 3)

2023 "Towards a New Climate Alliance: The Cartagena Dialogue." No. 3, with Leah Kessler and Monica Giannone
Case discussing the strategic use of crafting informal networks of experts across divisions to strategically influence outcomes in the formal process

2023 "Bad COP and Not Much 'Hopenhagen.'" No. 2, with Leah Kessler and Monica Giannone
Case discussing the Copenhagen failure in the context of complicated formal processes and effective process management

2023 "Greenhouse Gridlock." No. 1, with Monica Giannone.
Two- or three-party negotiation to illustrate fundamental principles of negotiating in the context of developing a transparency and reporting regime in the Paris Agreement

PUBLICATIONS

Articles and chapters

cond. accepted "Making Disagreement Signable: The Paris Agreement from the Negotiating Table to the Courts." *Washington University Journal of Law & Policy*. Manuscript of October 2026

forthcoming *Translated title:* "Protecting the Foundations of Life in the Climate Case Law of the ECtHR and the CJEU and in the ICJ Advisory Opinion, and Their Significance for Climate Criminal Law" [German title: "Der Schutz der Lebensgrundlagen in der Klimarechtsprechung des EGMR und des EuGH und im Gutachten des IGH und ihre Bedeutung für das Klimastrafrecht"]. In *Festschrift für Jürgen Seitz*, *Europäische Zeitschrift für Wirtschaftsrecht* (C.H. Beck), with Gerhard Dannecker

2026 "Inch by Inch: Agency and Regime Change in Climate Diplomacy." *Negotiation Journal* 42 (April 2026): 84–102. Review essay on Todd Stern, *Landing the Paris Climate Agreement*

2024 "Learning from Practice to Teach for Practice." *Negotiation Journal* 40, nos. 3–4 (2024): 211–26, with Monica Giannone

Other writing and prior publications

2022 "Making Progress Under Pressure: How En-ROADS Can Train Better Negotiators." MIT Sloan Sustainability Initiative, with Krystal Noiseux

PRESENTATIONS

Invited talks and panels

Aug 2026 "Learning from Practice to Teach for Practice: Reflections from Teaching Climate Diplomats." Dies Academicus, Berghof Foundation

Nov 2025 "International Climate Diplomacy." Featured presenter, Center for the Environment Annual Graduate Student Dinner, WashU

Sep 2025 "Turn the Tide: Democratizing Negotiation Skills for Global Climate Action." PON Live!, Program on Negotiation, Harvard Law School

Aug 2025 "Understanding Bias." Panel, WashU Law

Mar 2025 "The Challenges of Climate Negotiation." Panel, AI Negotiation Challenge (on climate change negotiations), Harvard John A. Paulson School of Engineering and Applied Sciences

Oct 2024 "Building the Negotiation Capabilities of Emerging Leaders from Historically Marginalized Groups." Brian Mandell Symposium on Negotiation and Conflict Resolution, Harvard Kennedy School

Jun 2024 "Speaking Across Differences." McCloy Fellows Annual Symposium, Berlin

Dec 2023	"Learning from Practice to Teach for Practice," 40th Anniversary Symposium, Program on Negotiation, Harvard Law School, with Monica Giannone
Dec 2023	"Negotiating Effectively in a Messy Environment." 5th Capacity-building Hub, COP28, Dubai, with Monica Giannone
Mar 2023	"The Power of Negotiations." START Summit, St. Gallen

Workshops and talks at conferences

Harvard Climate Leadership Summit (2023); European Conference at Harvard (2023; 2024, with Alice Plane); German American Conference at Harvard (2023, 2024); Conference of All Life, Brown University (2024); National Land Conservation Conference of the Land Trust Alliance, Providence (2024, with Rand Wentworth); and COP28 in Dubai (2023), for the Green Zone Impact Hub (with Monica Giannone) and the World Economic Forum's Global Shapers Community

GRANTS

2025, 2026	Turn the Tide: $50,000 (2025) and $80,000 (2026) from the Center for Public Leadership, Harvard Kennedy School, to WashU; principal investigator
2022–2025	Senior personnel and co-author of funding proposals for various internal and external grants through the Collaboratory worth more than $700,000 including grants for work with E Pluribus Unum, International Republican Institute, United States Institute of Peace, Arab Youth Center, the COP28 Presidency and the Youth Negotiator Academy; principal investigator: Brian Mandell

PROFESSIONAL SERVICE

2025–present	Member, International and Online Programs Committee, WashU Law
2026	Editor, symposium volume, *Washington University Journal of Law & Policy*
2026	Referee, *International Negotiation*, special issue on implementing the Paris Agreement
2026	Co-curator and jury chair, Prize for Speaking Across Differences, McCloy Fellows alumni association; address at the award ceremony
2025	Advisory board and reviewer, Global Public Policy Institute (GPPi) study "When Your Ally Turns Narcissistic: A Self-Help Manual for Europe Navigating Transatlantic Relations"
2021–2023	Led the selection and evaluation of research proposals, Why It Worked, a research project across five universities designed and led by the Negotiation and Conflict Resolution Collaboratory

EDUCATION AND HONORS

2020	Master in Public Administration, Harvard Kennedy School. McCloy Fellow
2015	MSc International Political Economy, London School of Economics, with Distinction. DAAD Scholarship; ESRC doctoral studentship (declined)
2012	BA Philosophy and Economics, University of Bayreuth
Languages	German (native), English (close to native), French (working proficiency)

POLICY EXPERIENCE

2020–2021	International Finance Corporation (World Bank Group): Adviser to the CEO; Economist, Thought Leadership Unit (2021)

2015–2018	Deutsche Bundesbank: Financial Economist, Risk Analysis Division, Banking and Financial Supervision
2014	German Bundestag, office of Gerhard Schick, Member of Parliament and at the time financial policy spokesperson of the Greens: Economic Adviser on European economic and financial policy
2013–2014	Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ, Germany's development agency), Abuja, Nigeria: study of loan pricing in Nigerian microfinance banks, financial sector and policy reform program

REFERENCES

Richard Zeckhauser, Frank P. Ramsey Professor of Political Economy, Harvard Kennedy School

Rand Wentworth, Louis Bacon Senior Fellow in Environmental Leadership, Center for Public Leadership, Harvard Kennedy School

Archie Young, Ambassador to the UN General Assembly, UK Mission to the United Nations; UK Lead Climate Negotiator, 2016–2022

Jason Furman, Aetna Professor of the Practice of Economic Policy; Weil Director, Mossavar-Rahmani Center for Business and Government, Harvard Kennedy School

Brian Mandell, Mohamed Kamal Senior Lecturer in Negotiation and Public Policy; Faculty Chair, Negotiation and Conflict Resolution Collaboratory, Harvard Kennedy School

Andrea Guerrero García, Director of Field Innovation, Growald Climate Fund, and former lead climate negotiator for Colombia

Other references available on request